

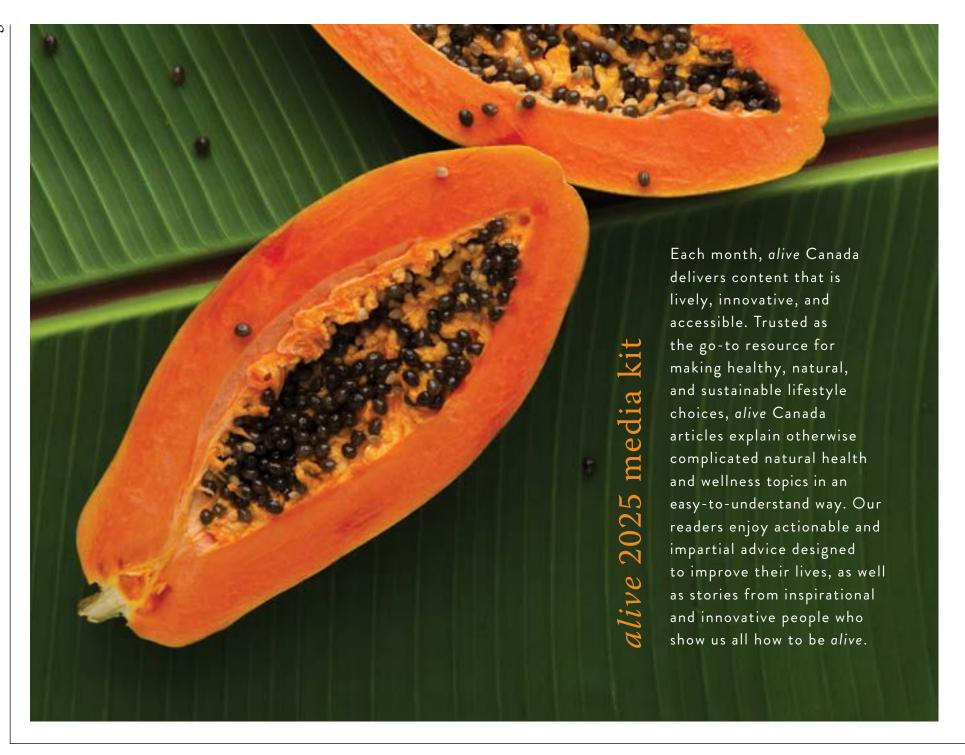


alive Canada

CANADA'S NATURAL HEALTH AND WELLNESS MAGAZINE

ADVERTISING

2025 MEDIA KIT









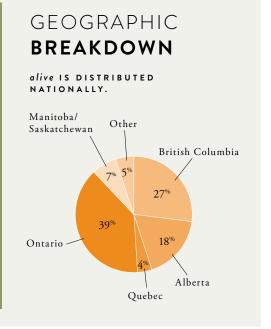


Unique

alive magazine publishes the latest information available in natural health. For 50 years, we've been improving —and inspiring—lives thanks to accessible, of-the-moment information that has made us the leading force in Canada's thriving natural health industry.

Unlike free or regular newsstand magazines, alive magazine is designed specifically for you to use as an integral part of your sales, marketing, and customer engagement programs.









Influential

Credible content = consumer trust

Research shows alive readers have a high level of engagement in alive's content, which has a strong impact on the brands they purchase.

AMONG OUR CANADIAN **SHOPPERS**

> THEY READ IN alive

alive READERS ...

- from 30 to 55 years of age
- > are primarily (77%)
- > have household incomes of more than \$100,000
- > are from households with 3 or more individuals
- > invest 50 minutes,
- > refer to the average alive issue 3 times, enhancing

NATURAL HEALTH PRODUCTS

84% | 84% | 89%

ATTITUDE ADVERTISING

HAVE A MEDICAL CONDITION

FOR GOOD FOOD FOR THEMSELVES AND THEIR FAMILIES



2025 Calendar

alive articles explain otherwise complicated natural health and wellness topics in an easy-to-understand way. Our readers enjoy actionable and impartial advice designed to improve their lives, as well as stories from inspirational and innovative people who show us all how to be alive.

JANUARY: Detox • Enhanced Performance

Featuring: Detoxifiers and cleanses

- · Eco cleaning · Greens powders and supplements
- Muscle- and strength-building supports
- · Sports nutrition · Plant-based protein · Garlic

Keep those New Year's health intentions achievable by taking on the future and letting go of the past. This month, alive offers information and advice that will build muscles and cleanse toxins, helping you renew yourself—inside and out.

ON DISPLAY: Detox and performance enhancement

APRIL: Immune Health • Allergies

Featuring: Immune-supporting superfoods
• Antihistamines • Cancer prevention and detection • Collagen • Garlic • Oil of oregano

Our bodies work hard to protect us, even if they sometimes overreact. This month, alive looks at strategies for supporting our immune system and managing its responses—from allergies to cancers—through our diet, fitness, and lifestyle choices.

ON DISPLAY: Immune health

FEBRUARY: Heart and Metabolic Health

Featuring: Healthy cholesterol supports

- · Heart health · Circulation aids · Digestive aids
- Medicinal mushrooms

During this month of love and romance, we explore what keeps our blood pumping and our hearts beating strong. From diet and exercise to relationships and emotional health, alive provides readers with inspiration and information they can take to heart.

ON DISPLAY: Heart and metabolic health

MAY: Women's Health

Featuring: Women's health · Natural skin/ beauty · Mother's Day · Cannabis for women's health · Disease prevention · Collagen

It's a woman's world—at least for this issue. This month, alive focuses on what makes women strong—and happy—with insights and inspiration on subjects ranging from diet, nutrition, and supplements to beauty, fitness, and adventure.

ON DISPLAY: Women's health

MARCH: Healthy Aging • Natural Beauty

Featuring: Natural beauty products • Bone and joint health • Cannabis & CBD (for pain and for skincare) • Safe sunscreen • Muscle - and strength-building supports • Collagen • Garlic

Spring is here and old trees are sprouting new leaves. In this issue, alive shares the latest on how to embrace our aging bodies and their natural beauty with whole food recipes and products for bone, joint, and skin health.

ON DISPLAY: Healthy aging and natural beauty

JUNE: Men's Health

 $\begin{tabular}{ll} \textbf{Featuring:} Men's health \cdot Adrenal and prostate \\ health \cdot Muscle- and strength-building supports \\ \end{tabular}$

- · Father's Day · Cannabis for men's health
- · Disease prevention · Collagen

This month, alive shines a spotlight on issues affecting men. With tips and expert advice on topics that inspire and energize, we support men—with information from fitness, diet, and supplement routines to the best preventive health practices.

ON DISPLAY: Men's health



2025 Calendar

JULY: Pain • Inflammation

Featuring: Cannabis & CBD for pain relief • Balms and oils for soothing joints and muscles • Antioxidants and anti-inflammatory superfoods • Pain management supplements

Soothe your aches, pains, and inflammations with some summer heat! In this issue, alive focuses on pain and inflammation—how to prevent, reduce, and relieve it by better understanding our bodies and surroundings.

ON DISPLAY: Anti-inflammation and pain management

OCTOBER: Brain and Mental Health

Featuring: Brain-boosting supports · MCT oil · Fish oils · Electrolyte powders · Cannabis & CBD for anxiety and depression · Brain-gut connection · Plant-based proteins · Collagen

Brain health doesn't need to be as scary as Halloween night! This month, alive explores the many ways we can be good to our brains. We look at tips, tricks, and treats that will help keep our mental health grounded and our brain activity boosted.

ON DISPLAY: Brain and mental health

AUGUST: Children's Health

Featuring: Herbs and supplements for kids' daily health · Omegas · Probiotics · Plant-based proteins · Natural products for kids' mental health

Our children are the future. This issue of alive focuses on kids—from preschool to grad school—and explores what it takes to build a foundation of happiness, strength, and overall good health.

ON DISPLAY: Children's health

NOVEMBER: Diabetes • Digestive Health

Featuring: Microbiome supports · Probiotics · Digestive health · Fermented foods · Natural weight management · Sugar alternatives · Diabetes prevention and blood sugar control · Plant-based proteins

With the fall drawing to a close, alive is preparing for the winter. Join us as we discover how to stay active while indoors and prevent those after-dinner snores—all with an eye to improving blood sugar and gut health.

ON DISPLAY: Diabetes

SEPTEMBER: Colds, Flus, and Viruses

Featuring: Cold, flu, and virus prevention / treatment / recovery · Immune health · Mushrooms · Garlic · Oil of oregano

It's back-to-school and back-to-germ time. This month, alive focuses on strategies to stay healthy through the cold and flu season and offers expert advice on natural health products that will aid in prevention, treatment, and recovery.

ON DISPLAY: Colds, flus, and viruses

DECEMBER: De-stressing • Positivity

Featuring: Stress relief supports • Cannabis & CBD for stress / anxiety • Low-waste & eco-friendly holiday products

This issue, alive embraces the holiday season to unwrap the latest information about stress, how it affects our health, and how we can navigate stress with diet, habits, and supplements. Plus, how to stay positive during the darkest months.

ON DISPLAY: De-stressing and mood-boosting



Rates

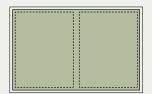
INSIDE POSITION	1X	3X	6X	12X
Double page spread	\$18,220	\$17,590	\$17,010	\$15,750
1 + 1/3 page spread	\$15,460	\$14,330	\$13,810	\$12,700
1 page	\$9,975	\$9,240	\$8,980	\$8,770
1/2 page horizontal/vertical	\$6,510	\$6,410	\$6,300	\$5,880
1/3 page	\$5,350	\$5,150	\$5,140	\$4,920
COVER POSITION	1X	3X	6X	12X
Inside front/back cover	\$12,710	\$12,340	\$12,020	\$11,810
Outside back cover	\$14,020	\$13,650	n/a	n/a
SHOWCASE POSITION	1X	2X	6X	12X
1/4 page	\$2,730	\$2,420	\$2,310	\$2,200
1/8 page	\$1,470	\$1420	\$1,360	\$1,310
MARKETPLACE POSITION	1X	2X	6X	12X
Single	\$890	\$840	\$790	\$730
Double	\$1,790	\$1,680	\$1,580	\$1,420







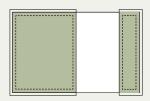
Ad sizes



Double page spread** 16.25 x 10.75 trimmed 16.75 x 11.25 bleed 15.75 x 10.25 live area



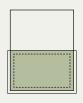
Full page 8.125 x 10.75 trimmed 8.625 x 11.25 bleed 7.125 x 10.25 live area



1 + 1/3 page spread 8.125 x 10.75 + 2.75 x 10.75 trimmed 8.625 x 11.25 + 3.25 x 11.25 bleed 7.125 x 10.25 + 2.25 x 10.25 live area



1/2 page vertical* 3.979 x 10.75 trimmed 4.479 x 11.25 bleed 3.479 x 10.25 live area



1/2 page horizontal 8.125 x 5.313 trimmed 8.625 x 5.563 bleed 7.125 x 5.063 live area



1/3 page vertical* 2.75 x 10.75 trimmed 3.25 x 11.25 bleed 2.25 x 10.25 live area



Marketplace Single 3.438 x 1.813

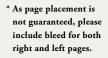
Double vertical 3.438 x 3.813

Double horizontal 7 x 1.813



Showcase 1/4 3.438 x 4.813

1/8 3.438 x 2.313



**Allow 0.5 inch from the spine on each page.

MATERIAL SPECIFICATIONS

- preferred file format: press-ready PDF, Illustrator, and InDesign
- if submitting Adobe Illustrator or InDesign working files, please include all fonts, logos, and images
- also accepted: **300 DPI** EPS, PSD, and TIFF files
- label emails with ad name, publication month and company name
- convert all RGB and Pantone spot colours to CMYK
- ads must be approved by alive prior to publication for content and design

Ads accepted via email at art@alive.com (files under 25 MB), Dropbox, or WeTransfer.



Deadlines

ISSUE	AD RESERVATION	MATERIAL DUE
January	October 17, 2024	October 31, 2024
February	November 14, 2024	November 28, 2024
March	December 19, 2024	January 2, 2025
April	January 16, 2025	February 1, 2025
May	February 20, 2025	March 6, 2025
June	March 20, 2025	April 3, 2025
July	April 17, 2025	May 1, 2025
August	May 15, 2025	May 29, 2025
September	June 19, 2025	July 3, 2025
October	July 17, 2025	July 31, 2025
November	August 21, 2025	September 4, 2025
December	September 25, 2025	October 9, 2025

Pricing and payment

- Pricing is subject to change without notice.
- Prepayment is required for all first-time advertisers.
 Ads will not be placed until payment is received.
- Production charges for additional artwork are billed at \$100 per hour.

Advertising in *alive* supports health food store sales.

We regret that advertisements for multi-level marketing and direct marketers are not accepted. Likewise, website advertisements offering supplements, vitamins, or other products not available in health food stores are not accepted. Advertisements for therapeutic treatments are limited to licensed, scientifically proven methods (e.g., registered massage therapist, chiropractor, naturopathic physician).

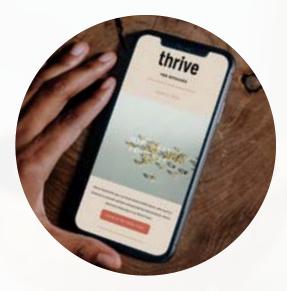
Products must be

- all natural and/or organic
- available for sale in natural health stores in Canada

alive reserves the right to approve all advertising.







thrive

THE BUSINESS OF NATURAL HEALTH



thrive prepares you

thrive is a digital peek into what's coming in the next issue of alive magazine—delivered to your inbox. A valuable tool, thrive enables you to plan for inventory choices and make the most of your display and promotional materials. thrive also provides a wealth of valuable information designed to support you in a quickly evolving business environment. Research shows alive readers have a high level of engagement in alive's content, which has a strong impact on the brands they purchase.

Spotlighting Key Products

Key Product Features provide a preview of supplements and other products advertised in the coming month's issue of *alive* magazine. Each Feature includes a handy description of each item, alongside highlights and selling points, that enables you to plan your inventory and promotional materials.

Rates

thrive offers opportunities that ensure your brand message is received by retailers!

Key Product Features

- Key products are \$150 per feature, or are included free of charge with the purchase of each full page in *alive*.
- Each feature comes with a link of your choosing and your business phone number.

Tile ad

Desktop and mobile view requires 300 x 250 pixels as a PNG, JPG, or GIF file. Run-of-site tile ads are available in two pricing structures.

- 1. Full-page alive advertisers: \$500 per static ad or \$750 per animated ad
- 2. All others: \$1,000 per static ad or \$1,500 per animated ad

Dedicated e-blast

Have an announcement or product launch?

A dedicated e-blast to our 3,000+ retailers' inboxes is \$1,500.

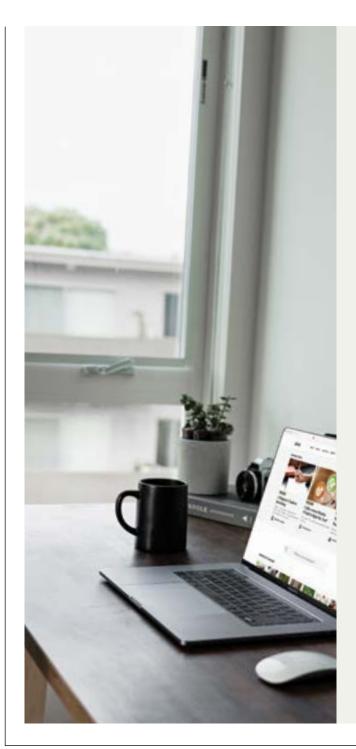






alive.com

RETHINKING DIGITAL FOR NATURAL HEALTH BRANDS



alive.com

Join us online

Grow with us

Committed to tech leadership, alive partnered with digital media group Assembly in December 2020.

Reach natural health users

Consumers are increasingly interested in healthy aging and supporting their outward beauty with internal, natural health. There is also an increased interest in preventative health following the pandemic, and health-conscious North Americans want to be informed about how to stay ahead of illness. They're turning to online channels like alive.com for their information.

Leverage trusted content

The alive.com archives contain thousands of articles on every natural health topic imaginable, from allergies to zinc. Readers trust alive articles and recipes, which are crafted by natural health experts—think NDs, RDs, and holistic chefs. Plus, content is constantly optimized to drive new visits. The result is a robust and reliable resource going back years, and that archive can be leveraged by you, too.

KFY FACTS

72,000+ 57.41%

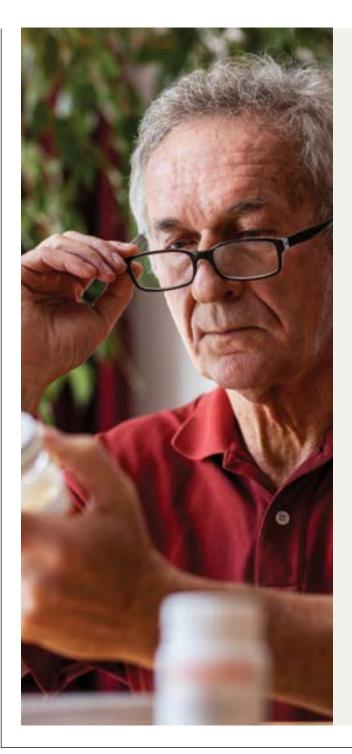






alive Connect

CONNECTING NATURAL
HEALTH RETAILERS
AND CUSTOMERS



Connecting the natural health retailer to their community

Specifically created for natural health retailers, alive Connect is a personalized monthly digital boutique version of alive content designed to help complement your advertisement in alive magazine and extend to customers outside of the store. alive Connect highlights your product with retailers who are looking to start or expand a customer outreach program.

Retailers can then share this content directly with their customers and encourage engagement with each issue *and* your products. Customers can access this digital natural health publication from anywhere, whether they're on a lunch break, commuting home, or relaxing on the weekend.

Fully optimized for mobile devices, alive Connect includes bite-sized articles and actionable tips designed to inspire and engage natural health consumers to visit their natural health food store.

alive Connect features ...

- customized content for customer wellness
- · issue distribution to national retail clients
- your exclusive ad beside the article

alive Connect is ...

- delivered 12 times a year
- filled with bite-sized articles and quick tips
- focused on natural health customer
- fully optimized for mobile devices



alive Connect rates and dates

Advertising

Body ad (static/video)

- either as a PNG or JPG file; no PDFs
- ads must be approved by *alive* prior to publication for content and design

1x: \$7,500 each 3x: \$6,000 each 12x: \$4,150 each

Ask your account executive for details or email advertise@alive.com for more information.

Rectangle (300×250)

Appears upon initial page load and consistently as users explore content. Maximizes exposure time.

Contact

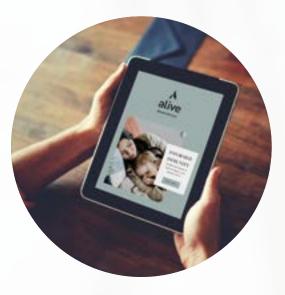
 $Email \ \textbf{advertise@alive.com} \ for \ more \ information.$

Ads are accepted via email at art@alive.com (less than 25 MB), Dropbox, or WeTransfer

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alive eNewsletter

REACH MORE PEOPLE



Reach more people

Placing ads in the alive eNewsletter enhances your visibility without the expense of building a list and creating content. Email marketing maintains a strong return on investment (ROI), even surpassing other channels.

In fact, the ROI of email marketing (including ads in eNewsletters) has been shown to return \$48.06 in revenue per dollar spent. Marketing through other internet channels has been shown to return just \$19.94 per dollar spent.

Building top-of-mind awareness

Featuring current editorial topics, top trends, tips, and product features, *alive* eNewsletter content is actionable and ideal for contest promotions, new product launches, and brand announcements.

KEY FACTS

DISTRIBUTION SUBSCRIBERS

Bi-weekly 20,000+

The alive eNewsletter is a trusted resource, driving open rates above industry averages.

20% AVERAGE OPEN RATE FOR OTHER HEALTH AND FITNESS ENEWSLETTER

17% AVERAGE OPEN RATE FOR OTHER VITAMIN SUPPLEMENT ENEWSLETTER

34%

AVERAGE OPEN
RATE FOR THE
Glive ENEWSLETTER



Advertising online

- 600 x 120 pixels
- advertising in the alive eNewsletter includes a
 Rich Media Banner Box Ad linked to the URL
 of your company or product

\$750/month

Opt-in promotions

- target *alive* eNewsletter subscribers that have opted in to receive direct communications from you
- available only for special offers, coupons, discounts,
 and other giveaways that benefit the reader
- you send us your creative, and alive sends out messages
 on your behalf

\$1,125

AD MATERIALS

Ads accepted via email at art@alive.com (less than 25 MB), Dropbox, or WeTransfer.

Deadlines

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July	June 18, 2025	June 25, 2025
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September	August 20, 2025	August 27, 2025
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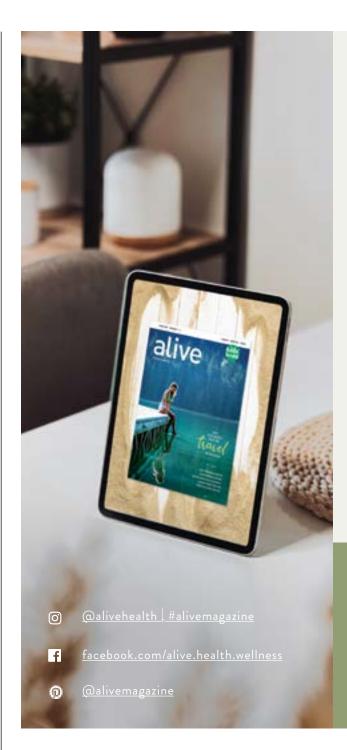






Social Media

REACHING 100,000+ HIGHLY ENGAGED CONSUMERS



Social media

Let's be social

With a robust social presence, alive's reach extends far beyond our print publications.

Want to take advantage of our worldwide digital audience? The good news is that you can, and it's easy.

How to collaborate

- give away products through our social channels
- take over our Instagram
- have us share your social content

Why collaborate?

- low-cost advertising and marketing exposure with a global reach
- $\bullet \quad \mbox{digital content to share within your network} \\$
- targeted audience

OUR CHANNELS ENGAGE FOLLOWERS WITH

- recipes and health tips you won't find anywhere else
- · sneak peeks into what's coming in our print publications
- exclusive behind-the-scenes photos and inspiring videos
- content from our powerful network of brand ambassadors



OUR REACH

37K+



• 100K+

OUR IMPACT

150,000 100,000

MONTHLY IMPRESSIONS M O N T H L Y R E A C H

10,000

MONTHLY
LIKES AND COMMENTS

Toronto, Ontario

Female, 35-44

Social media sponsorship opportunities

Let us tell your story

Tap into our expertise to share your brand message with a broader, more engaged group of natural health consumers. You can integrate a print, editorial, social, and digital campaign that best supports your brand.

Sponsored Instagram/Facebook content

We create content in our voice to build buzz and trust for your must-buy products.

Great for increasing brand visibility and credibility

Sponsored Instagram giveaway

We make consumers fall in love with your unique brand through a curated post with original photography.

Great for increasing followers

Instagram/Facebook takeover

We create a week's worth of in-depth posts that showcase your brand, products, and mission.

Great for increasing brand visibility and credibility, sharing new product info

Contact us for your custom social media package

advertise@alive.com or 604.295.9126







alive Awards

YOUR PRODUCTS DESERVE TO BE RECOGNIZED



alive Awards

Celebrating natural health excellence

Voted on by both consumers and natural health retailers, these prestigious gold, silver, and bronze awards are presented to manufacturers of both retailer and consumer favourites. Established in 1993, the alive Awards cover a huge array of natural health categories to acknowledge the large and diverse number of natural health options on the market.

For more information about the 2025 *alive* Awards, please contact <u>awards@alive.com</u>.





alive Executive Summit

CANADA'S PREMIER
NATURAL HEALTH SUMMIT









alive Executive Summit Envisioning the future of natural health

The alive Executive Summit brings together top-level decision makers to discuss the growing future of natural health in North America and around the world. Executives that operate in the North American natural health industry discuss how to take their businesses to the next level, and how the future of natural health will unfold to the benefit of all stakeholders.

Unparalleled networking with like-minded individuals and an unmatched opportunity to discuss key growth moves and strategies will help you design, develop, and plan your business to be well positioned for the future.

The alive Executive Summit appeals to retailers, wholesalers, distributors, manufacturers, and other businesses that operate in the North American natural health industry.

alivesummit.com







alive Listens

BE PART OF THE STORY



alive LISTENS ...

- > is a state-of-the-art research tool
- > is flexible: follow up with questions and ask for feedback
- > uses creative, engaging, and interactive question formats
- > draws from an engaged panel of natural health enthusiasts
- > gets accurate, detailed results
- > saves you time and money on hiring your own research agency

\$3,500 PER SURVEY

alive Listens

Connect with our community of natural health enthusiasts, loyalists, and influencers to get direct-from-consumer insights on topics ranging from purchasing patterns to product design. Our audience is made up of your buyers.

Speak to engaged consumers

The community is kept engaged with short, fun, natural health chats every 10 to 15 days.

Get real-time reports

Request live topline links to check your data right when a chat launches.

Dive deep with advanced reporting

In addition to live toplines, get custom analysis as needed.

KEY FACTS

$$4,700 + 2,800 + 1,10$$

87%
COMPLETION RATE PARTICIPATION

Email advertise@alive.com for more information.





alive magazine thrive alive USA CNHR Live Naturally delicious living delicious living Awards delicious living Retailer Preview sage alive.com alive Academy alive Connect alive@work alive Awards alive Listens alive eNewsletter alive Executive Summit





APG.ALIVE.COM















Canada